

Gandhi Automation

<https://geapl.co.in/career/field-sales-assistant-manager-manager-senior-manager/>

Field Sales – Assistant Manager / Manager / Senior Manager

Date posted

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Description

1. Responsible for the sales of our products in the assigned region.
2. Follow up with the prospective clients in coordination with the marketing follow up Team for closing the deal.
3. Develop new customers by making cold calls and applying other marketing strategies I methods.
4. Formulate business development strategies to develop business in the assigned region.
5. Responsible for setting and meeting the targets.

Experience

5 – 15 Years in Product Sales

Qualifications

Bachelor of Technology, Bachelor of Engineering, Diploma in any Engineering, AMIE, Full time – MBA

Skill Sets Required

1. Positive attitude / Negotiation skills.
2. Go-getter/ Aggressive / Hard core sales.
3. Experience in Direct Sales of Industrial Product (B2B).

Job Location

Mumbai, Delhi, Bangalore, Chennai, Kolkata, Hyderabad, Raipur, Goa, Nashik, Guwahati, Vizag, Bhubneshwar, Dharwad, Kolhapur, Baramati, Nagpur, Aurangabad, Jaipur, Solapur, Mysuru, Pune, Gandhidham, Bhuj, Mahad, Agra, Varanasi, Firozabad.