

Gandhi Automation

<https://geapl.co.in/career/inside-sales-executive-senior-executive-assistant-manager-manager-senior-manager/>

Inside Sales – Assistant Manager / Manager / Senior Manager

Description

1. Contact prospective clients through telephone and e-mail.
2. Explain the product features to the customers
3. Send quotation & techno-commercial offers to the prospective customer
4. Coordinate with field sales staff for their visit to customers.
5. Indulge in commercial negotiations and close the deal.
6. Follow up with high profile customers for orders.
7. Coordinate with the Quotation department and client.
8. Prepare daily sales report and presentations.
9. Should have sales experience in handling minimum order value of INR 5 Lac.

Experience

5 – 20 Years

Qualifications

Bachelor of Technology, Bachelor of Engineering, Diploma in any Engineering, AMIE, Full time – MBA

Skill Sets Required

1. Team Player with a Professional Attitude
2. Go-Getter & Target Oriented
3. Quick Learner & Decision Maker

Language

Marathi / Hindi / Gujarati / Tamil / Telugu / Oriya / Kannada / Bengali

Job Location

Mumbai